

# SESSIONS

E-SIM CONNECT: CONSUMER ESIM - 10/11/2020

e-SIM Connect

10 - 11 November 2020

Virtual Event  
Online

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## Market Update: Key trends, drivers and challenges to eSIM adoption across the consumer market

10:30 - 10:50  
Consumer eSIM

### Participants

**Daniel Gleeson** - Principal Analyst, Omdia

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## Standards and Compliance Update: What the updated common eSIM technology standards mean for key stakeholders across the industry

10:50 - 11:10  
Consumer eSIM

### Participants

**Jean-Christophe Tisseuil** - Former Head of SIM at GSMA, GSMA

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## Session Reserved for Sponsor

11:10 - 11:30  
Consumer eSIM

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## Live Q&A with Morning Speakers

11:30 - 12:00  
Consumer eSIM

### Participants

**Daniel Gleeson** - Principal Analyst, Omdia

**Jean-Christophe Tisseuil** - Former Head of SIM at GSMA, GSMA

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## Networking Break and Consumer eSIM Speed Networking

12:00 - 13:00  
Consumer eSIM

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## MNO Update: Optimising eSIM and other value-added services to drive loyalty to your network

13:00 - 13:20  
Consumer eSIM

### Participants

**Sergio Cozzolino** - Consumer Marketing Mobile Service Development Dept, Telecom Italia

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## Leveraging eSIM to unlock more consumer revenue opportunities in the post-Coronavirus era

13:20 - 13:40  
Consumer eSIM

### Participants

**Jefrey Ong** - CEO, Flexiroam

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## Session Reserved for Sponsor

13:40 - 14:00  
Consumer eSIM

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## MNO Update: How operators can target consumer and M2M segments with eSIM

14:00 - 14:20  
Consumer eSIM

### Participants

**Andrei Ivanov** - Principal Technology Architect, Telus

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## Live Q&A with Session Speakers

14:20 - 14:50  
Consumer eSIM

### Participants

**Jefrey Ong** - CEO, Flexiroam

**Sergio Cozzolino** - Consumer Marketing Mobile Service Development Dept, Telecom Italia

**Andrei Ivanov** - Principal Technology Architect, Telus

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## Networking Break

14:50 - 15:20  
Consumer eSIM

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## Lightning Pitches: Consumer eSIM

15:20 - 15:50  
Consumer eSIM

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## Panel Discussion: Overcoming the major challenges to drive up market-share and mind-space for eSIM across the consumer market

15:50 - 16:20  
Consumer eSIM

### Participants

**Ahmad (Al) Fares** - Founder & CEO, CeliTech

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## End of e-SIM Connect Day One

16:20 - 16:25  
Consumer eSIM

# SCHEDULE

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TIME	CONSUMER ESIM
10:00	10:30 - Market Update: Key trends, drivers and challenges to eSIM adoption across the consumer market 10:50 - Standards and Compliance Update: What the updated common eSIM technology standards mean for key stakeholders across the industry
11:00	11:10 - Session Reserved for Sponsor 11:30 - Live Q&A with Morning Speakers
12:00	12:00 - Networking Break and Consumer eSIM Speed Networking
13:00	13:00 - MNO Update: Optimising eSIM and other value-added services to drive loyalty to your network 13:20 - Leveraging eSIM to unlock more consumer revenue opportunities in the post-Coronavirus era 13:40 - Session Reserved for Sponsor
14:00	14:00 - MNO Update: How operators can target consumer and M2M segments with eSIM 14:20 - Live Q&A with Session Speakers 14:50 - Networking Break
15:00	15:20 - Lightning Pitches: Consumer eSIM 15:50 - Panel Discussion: Overcoming the major challenges to drive up market-share and mind-space for eSIM across the consumer market
16:00	16:20 - End of e-SIM Connect Day One

# SESSIONS

E-SIM CONNECT: ENTERPRISE ESIM - 11/11/2020

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## Analyst Briefing: How the role and impact of eSIM varies across IoT verticals

10:30 - 10:50  
Enterprise eSIM

### Participants

**Alexandra Rehak** - Practice Leader, IoT, Omdia

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## Automotive: How Scania has improved flexibility and reduced costs for connected commercial vehicles with eSIM technology

10:50 - 11:10  
Enterprise eSIM

### Participants

**Peter Vincent** - Head of Connected Systems, Scania R&D

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## Session Reserved for Sponsor

11:10 - 11:30  
Enterprise eSIM

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## Automotive: Improving customer experience and profit margins for the connected Volvo car with eSIM technology

11:30 - 12:00  
Enterprise eSIM

### Participants

**Per Lindberg** - Senior Manager, Connectivity, Product Strategy, Volvo Cars

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## Networking Break and Enterprise eSIM Speed Networking

12:00 - 13:00  
Enterprise eSIM

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## Session Reserved for Sponsor

13:00 - 13:20  
Enterprise eSIM

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## Automotive: Speaker Interview - Leveraging eSIM technology to deliver the carrier of choice experience for customer of the MY20 fleet

13:20 - 13:40  
Enterprise eSIM

### Participants

**Frank Weith** - Director Connected and Mobility Services, Volkswagen Group of America

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## Live Q&A: Automotive

13:40 - 14:10  
Enterprise eSIM

### Participants

**Peter Vincent** - Head of Connected Systems, Scania R&D

**Per Lindberg** - Senior Manager, Connectivity, Product Strategy, Volvo Cars

**Frank Weith** - Director Connected and Mobility Services, Volkswagen Group of America

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## Panel Discussion: How to capitalise on the eSIM IoT markets of the future

14:10 - 14:40  
Enterprise eSIM

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## Networking Break

14:40 - 15:10  
Enterprise eSIM

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## Transportation: Converging your private network, wi-fi and MVNO to ensure operational efficiency with an eSIM

15:10 - 15:30  
Enterprise eSIM

### Participants

**Christian Regnier** - Enterprise Technical Architect - Critical LTE / 5G / IOT, AirFrance

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## Lightning Pitches: Enterprise eSIM

15:30 - 16:00  
Enterprise eSIM

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## Transportation: How to transform vehicle tracking into an IoT-enabled business for improved taxi management

16:00 - 16:20  
Enterprise eSIM

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## End of eSIM Connect

16:20 - 16:25  
Enterprise eSIM

# SCHEDULE

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11:00	11:10 - Session Reserved for Sponsor 11:30 - Automotive: Improving customer experience and profit margins for the connected Volvo car with eSIM technology
12:00	12:00 - Networking Break and Enterprise eSIM Speed Networking
13:00	13:00 - Session Reserved for Sponsor 13:20 - Automotive: Speaker Interview - Leveraging eSIM technology to deliver the carrier of choice experience for customer of the MY20 fleet 13:40 - Live Q&A: Automotive
14:00	14:10 - Panel Discussion: How to capitalise on the eSIM IoT markets of the future 14:40 - Networking Break
15:00	15:10 - Transportation: Converging your private network, wi-fi and MVNO to ensure operational efficiency with an eSIM 15:30 - Lightning Pitches: Enterprise eSIM
16:00	16:00 - Transportation: How to transform vehicle tracking into an IoT-enabled business for improved taxi management 16:20 - End of eSIM Connect