

SESSIONS

DAY 1 - 15/09/2020

MVNOs World Congress

15-17 September 2020
Virtual Event

Opening Welcome from MVNOs World Congress

10:30 - 10:35
Plenary

Chair's Opening Remarks

10:35 - 10:45
Plenary

Telecom expert Ian Ginn opens this year's MVNOs World Congress, tune in to hear his thoughts on the impact of COVID-19 on the telco market and some words about the German MVNO market - the planned location for this year's face to face event.

Participants

Ian Ginn - Founder/Director, IFG Consulting

Analyst Keynote: The MVNO market for today and tomorrow

10:45 - 11:05
Plenary

Industry MVNO expert Dario Talmesio will share his thoughts on the emerging opportunities and challenges for all parties of the MVNO market, and then be available to answer your questions following his presentation.

Participants

Dario Talmesio - Principal Analyst & Practice Leader, Omdia

How to create more business value with 5G

11:05 - 11:25
Plenary

Huawei are back in the MVNO market, and this session will show how their solutions can best-serve MVNOs across the globe.

Participants

Francisco Pina - Director BSS Product Management, Huawei

Martin Kievit - Head of WEU Business Consulting, Huawei

MVNOs: Adapt or Die

11:25 - 11:45
Plenary

Learn about the emerging opportunities in the MVNO market and the need for such companies to adapt to make sure they stay relevant and profitable in years to come.

Participants

Steve Bowen - CEO, MDS Global

Question Time: Leveraging cellular connectivity and private networks to meet the network requirements for the intelligent airport

11:45 - 12:15
Plenary

Your chance to understand how MVNOs can play a part in the intelligent airline and ask questions to the expert leading the connectivity element of the project.

Participants

Moderator: Renato Andrade - Independent MVNO consultant, Acqua Telecom

Christian Regnier - Manager of Communication Services Engineering IT, Air France

Networking and Exhibition Break

12:15 - 13:15
Plenary

Speaker Interview: Driving enterprise revenues with 5G

13:15 - 13:45
Wholesale and 5G

Tune in to this session to learn about the potential for an enterprise revenue stream enabled by 5G at your MVNO.

Participants

Simon Davies - Director, SD Industries

Ivan Landen - CEO, Blue Wireless

Address: Why did Standard Bank launch an MVNO

13:15 - 13:45
Digital

Hear from Standard Bank on why they launched an MVNO, what it means for their customers and the drivers behind this trend across Africa.

Participants

Steve Bailey - CEO, Standard Bank Mobile

Speaker Interview: When mobility meets mobility

13:15 - 13:45
IoT Connectivity

Find out the need for connectivity in with BMW - a leading connected car manufacturer, and the opportunity for MVNOs to serve this market.

Participants

Moderator: Georges-Harald Bernard - Founder, MVNO Global

Amit Agrawal - Institute for Mobility Research, BMW

Panel Discussion: 5G and the Operator Model

13:45 - 14:15
Wholesale and 5G

Learn about the operator approach to 5G with MVNO customers, and how to leverage existing partnerships to make 5G-access beneficial for both sides.

Participants

Moderator: Michael Hunt - Director, MTC

Benjamin Grimm - Director Carrier Relations / Offer- & Channel-Management, mobilcom-debitel GmbH / freenet Group

Xie Hui - Deputy Director of Mobile Business Department, China Telecom Europe

Ahmed Khattak - Founder & CEO, US Mobile

Ask the Analyst - Extended Q&A

13:45 - 14:15
Digital

Your chance to ask industry expert Dario Talmesio any question you like in the behind-closed doors Ask the Analyst session.

Participants

Dario Talmesio - Principal Analyst & Practice Leader, Omdia

Address: The Case for OEMs to Become MVNOs

13:45 - 14:15
IoT Connectivity

Learn how connected car manufacturers can meet their connectivity demands by launching their own MVNO

Participants

Moderator: Simon Davies - Director, SD Industries

Georges-Harald Bernard - Founder, MVNO Global

Networking and Exhibition Break

14:15 - 14:45
Wholesale and 5G

Networking and Exhibition Break

14:15 - 14:45
Digital

Networking and Exhibition Break

14:15 - 14:45
IoT Connectivity

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Virtual Event

Lightning Pitches: 5G and Wholesale

14:45 - 15:30
Plenary

Tune in to listen to the Lightning Pitches from industry, and then quiz them on their latest product line.

Address: How to meet your 5G business objectives through an MVNO partnership

15:30 - 16:00
Wholesale and 5G

Hear from Three Wholesale on why technology parity between MNOs and MVNOs works for both sides.

Participants

Moderator: James Gray - Managing Director, Graystone Strategy

John Dunican - Director of MVNO and Carrier Services, Three UK and Three Ireland

Expert Roundtable: How can MVNOs break into the IoT market?

15:30 - 16:00
Digital

Find out what verticals your MVNO can target in the lucrative IoT market

Participants

Daniel Salpak, PhD - Carrier Relations Manager, Keepgo

Session Reserved for Sponsor

15:30 - 15:50
IoT Connectivity

Hear about the latest from leading IoT Connectivity provider, Emnify.

Participants

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Christian Henke - Head of Product, Emnify

Expert Roundtable: The long-term impact of 5G on consumer focused MVNOs

16:00 - 16:30
Wholesale and 5G

Join the discussion on what exactly 5G means for traditional consumer MVNOs - does this mean more VAS, UC or do we not really know yet?

Participants

Innocenzo Maria Genna - Vice President, MVNO Europe and Coop Voce

Panel Discussion: How to succeed with the digital consumer

16:00 - 16:30
Digital

Everything is turning digital, so what do MVNOs need to do to penetrate today's digital generation?

Participants

Moderator: Renato Andrade - Independent MVNO consultant, Acqua Telecom

Cecile Euchenhofer - Head of Customer Experience, 1&1 Telecommunication SE

David Glickman - CEO, Ultra Mobile/Mint Mobile

Ahmad (Al) Fares - Founder & CEO, Celitech

Ask the Analyst: Utilising cellular connectivity to meet emerging connectivity requirements in automotive

16:00 - 16:30
IoT Connectivity

Ask your questions to automotive expert Steve Bell and find out what the next-generation of connected cars means for MVNOs.

Participants

Steve Bell - Senior Analyst, TU-Automotive & Wards Intelligence

Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital

16:30 - 17:30
Wholesale and 5G

Network with industry colleagues in this quickfire networking session. Video calls will be limited to 4-6 people and they will change around every 8 minutes!

Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital

16:30 - 17:30
Digital

Network with industry colleagues in this quickfire networking session. Video calls will be limited to 4-6 people and they will change around every 8 minutes!

Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital

16:30 - 17:30
IoT Connectivity

Network with industry colleagues in this quickfire networking session. Video calls will be limited to 4-6 people and they will change around every 8 minutes!

End of Day One

17:30 - 17:35

SCHEDULE

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MVNOs World Congress

15-17 September 2020
Virtual Event

TIME	DIGITAL	IOT CONNECTIVITY	PLENARY	WHOLESALE AND 5G
10:00			<p>10:30 - Opening Welcome from MVNOs World Congress</p> <p>10:35 - Chair's Opening Remarks</p> <p>10:45 - Analyst Keynote: The MVNO market for today and tomorrow</p>	
11:00			<p>11:05 - How to create more business value with 5G</p> <p>11:25 - MVNOs: Adapt or Die</p> <p>11:45 - Question Time: Leveraging cellular connectivity and private networks to meet the network requirements for the intelligent airport</p>	
12:00			<p>12:15 - Networking and Exhibition Break</p>	
13:00	<p>13:15 - Address: Why did Standard Bank launch an MVNO</p> <p>13:45 - Ask the Analyst - Extended Q&A</p>	<p>13:15 - Speaker Interview: When mobility meets mobility</p> <p>13:45 - Address: The Case for OEMs to Become MVNOs</p>		<p>13:15 - Speaker Interview: Driving enterprise revenues with 5G</p> <p>13:45 - Panel Discussion: 5G and the Operator Model</p>
14:00	<p>14:15 - Networking and Exhibition Break</p>	<p>14:15 - Networking and Exhibition Break</p>	<p>14:45 - Lightning Pitches: 5G and Wholesale</p>	<p>14:15 - Networking and Exhibition Break</p>
15:00	<p>15:30 - Expert Roundtable: How can MVNOs break into the IoT market?</p>	<p>15:30 - Session Reserved for Sponsor</p>		<p>15:30 - Address: How to meet your 5G business objectives through an MVNO partnership</p>
16:00	<p>16:00 - Panel Discussion: How to succeed with the digital consumer</p> <p>16:30 - Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital</p>	<p>16:00 - Ask the Analyst: Utilising cellular connectivity to meet emerging connectivity requirements in automotive</p> <p>16:30 - Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital</p>		<p>16:00 - Expert Roundtable: The long-term impact of 5G on consumer focused MVNOs</p> <p>16:30 - Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital</p>

SCHEDULE

DAY 1 - 15/09/2020

MVNOs World Congress

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Virtual Event

TIME	DIGITAL	IOT CONNECTIVITY	PLENARY	WHOLESALE AND 5G
17:00	17:30 - End of Day One	17:30 - End of Day One	17:30 - End of Day One	17:30 - End of Day One

SESSIONS

DAY 2 - 16/09/2020

MVNOs World Congress

15-17 September 2020
Virtual Event

Opening Welcome from MVNOs World Congress

10:30 - 10:35
Plenary

Chair's Opening Remarks

10:35 - 10:45
Plenary

Participants

Simon Davies - Director, SD Industries

Keynote Address

10:45 - 11:15
Plenary

Tune in to hear from one of the biggest names in the MVNO industry and get his take on where the industry is heading and what the trends are right now!

Participants

Moderator: Simon Davies - Director, SD Industries

Chris Tooley - CEO, Lycamobile Group

Speaker Interview: How MVNOs can position themselves to capitalise on the 5G private networking opportunity

11:15 - 11:40
Wholesale and 5G

Private networks are one of the big opportunities for operators with 5G, but network slicing means opportunity for MVNOs. So what does that opportunity look like and how can they capitalise?

Participants

Moderator: Will Townsend - Senior Analyst, Networking Infrastructure & Carrier Services, Moor Insights & Strategy

Ahmed Khattak - Founder & CEO, US Mobile

Meet the Keynote

11:15 - 11:45
Digital

Join this behind closed doors discussion for an extended Q&A with Chris Tooley.

Participants

Simon Davies - Director, SD Industries

Chris Tooley - CEO, Lycamobile Group

Address: eSIM for Consumers - 5 things you need to know

11:15 - 11:35
eSIM

Airalo has engaged with over 300 operators and over 100K end-users in the last year. This session will highlight some of our learnings.

Participants

Bahadir Ozdemir - Co-Founder, Airalo

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Expert Roundtable: The impact of eSIM on the telco consumer once mainstream

11:35 - 12:05
eSIM

eSIM has the potential to create a quantum leap on the handset market and for MVNOs, so where are we in that cycle and what will the impact be on MVNOs?

Participants

Sergio Cozzolino - Innovation Dept Manager, TIM

Panel Discussion: What is the future of the German MVNO Market

11:40 - 12:20
Wholesale and 5G

Germany is one of the biggest MVNO markets in the World, so what happens in Germany can be an indicator for what can happen elsewhere - this panel takes a deeper look with German MVNO Mobilcom-Debitel and Telco association VATM.

Participants

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Kathrin Jaenecke - Head of Brussels Office, VATM

Benjamin Grimm - Director Carrier Relations / Offer- & Channel-Management, mobilcom-debitel GmbH / freenet Group

Address: The global evolution and revolution of the digital MVNO and the expanded opportunity

11:45 - 12:05
Digital

Data only MVNOs, cloud connectivity and MVNOs of the future - tune in to find out more.

- Data only MVNOs fueled by OTT and IoT;
- MNO integration costs declining with the digital MVNE;
- Cloud connectivity BAU requirement and SDNs;
- The development and growth of the global digital MVNOs;
- The role of an MVNO in the 5G future.

Participants

Moderator: Simon Davies - Director, SD Industries

Craig Price - SVP Mobility Products and Marketing Mobility and Voice, PCCW Global

Why now is the right time to digitally transform your MVNO: A Chinese MVNO perspective on COVID-19, 5G and digital transformation

12:05 - 12:20
Digital

Networking and Exhibition Break

12:20 - 13:20
Wholesale and 5G

Networking and Exhibition Break

12:20 - 13:20
Digital

Networking and Exhibition Break

12:20 - 13:20
eSIM

Panel Discussion: Creating a mutually beneficial operator and MVNO partnership to achieve mutual and individual business objectives

13:20 - 13:50
Wholesale and 5G

Friends or competitors? Different operators have different viewpoints, so just how can operators and MVNOs partner up to make sure both parties fully benefit? This panel discussion drives into the relationship between both to find out what is optimum for both parties.

Participants

Moderator: Will Townsend - Senior Analyst, Networking Infrastructure & Carrier Services, Moor Insights & Strategy

David Glickman - CEO, Ultra Mobile/Mint Mobile

John Dunican - Director of MVNO and Carrier Services, Three UK and Three Ireland

Steffen Oefner - Head of Mobile Wholesale Business Models – Segment Europe, Deutsche Telekom AG

Question Time: Emerging and alternative business models to drive new revenues

13:20 - 13:50
Digital

Take this opportunity to ask your questions on potentially disruptive models that may change the way MVNOs operate and move away from the legacy models of long-standing businesses.

Participants

Moderator: Danny Sritharan - Principal Consultant, Titan Global Consulting

Derek Ting - CEO, TextNow

Panel Discussion: How can MVNOs get 'Tsunami ready' for eSIM?

13:20 - 13:50
eSIM

eSIM is on the horizon, but are MVNOs ready to make the most of the benefits it brings? This discussion will address the practical steps required for MVNOs to make the most of this technology that could disrupt the telco market.

Participants

Moderator: John Devlin - Principal Consultant, FutureSource

Christian Krawczyk - Partner Manager, mobilcom-debitel

Ahmad (Al) Fares - Founder & CEO, Celitech

Michel Zwijnenberg - IoT Consultant and Investor, Michel Zwijnenberg BV

Panel Discussion: Driving new revenues with the MVNO digital banking business

13:50 - 14:20
Plenary

Banks and financial institutions are launching MVNOs, and there is clear traction across Africa and in parts of Asia. But why? This panel addresses the drivers behind this latest trends and considers what may be next in the world of MVNOs and mobile money.

Participants

Moderator: Danny Sritharan - Principal Consultant, Titan Global Consulting

Sivakumar Kuppusamy - CEO, AEROVOYCE

Steve Bailey - CEO, Standard Bank Mobile

Mohammed Ebrahim - Managing Director, Q.Mart / HelloMobile / Hellogroup

Lightning Pitches: eSIM and IoT Connectivity

14:20 - 15:05
Plenary

Tune in to listen to the Lightning Pitches from industry, and then quiz them on their latest product line.

Networking, Exhibition and Lounge Break

15:05 - 16:05
Plenary

Dragons Den - The Qualifiers

16:05 - 16:50
Plenary

In this Dragons Den format you will hear from MVNOs from across the world. Including the likes of Better Life Mobile, boom! Mobile, Claro Sports, Fenercell, Cellact, Mobius Networks Limited, you will hear how they are targeting new consumer segments, using alternative business models and disrupting the status quo.

They will pitch to our judges for 2 minutes before being grilled on their proposition and success.

1 will be crowned the Dragons Den winner!

Participants

Judge: Thandi Demanet - Director, Tessellate Advisory

Judge: Will Townsend - Senior Analyst, Networking Infrastructure & Carrier Services, Moor Insights & Strategy

Judge: James Gray - Managing Director, Graystone Strategy

Jeff Holley - CEO & Founder, BOOM! Mobile

Andres Nieto Serpa - Director, Claro Sports

Hakan Demir - CEO, Fenercell (MVNO of Fenerbahce SK)

Alexey Galperin - Head of Business Development for International Business, Cellact

Amir Dorot - CEO, Cellact

Douglas Gilmour - Managing Director, Mobius Networks

Adrian Panozzo - Co-Founder and Director, Better Life Mobile

Global MVNO Awards

16:50 - 17:05
Plenary

Tune in to find out the best of the best across the MVNO industry.

Awards announced will be the Best IoT Enabler, Best Solution Provider, Best eSIM Solution, Most Innovative MVNO, Most Successful MVNO and Most Innovative Wholesaler.

Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital

17:05 - 18:05
Plenary

Network with industry colleagues in this quickfire networking session. Video calls will be limited to 4-6 people and they will change around every 8 minutes!

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DAY 2 - 16/09/2020

MVNOs World Congress

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Virtual Event

End of Day Two

18:05 - 18:10
Plenary

SCHEDULE

DAY 2 - 16/09/2020

MVNOs World Congress

15-17 September 2020
Virtual Event

TIME	DIGITAL	PLENARY	WHOLESALE AND 5G	ESIM
10:00		<p>10:30 - Opening Welcome from MVNOs World Congress</p> <p>10:35 - Chair's Opening Remarks</p> <p>10:45 - Keynote Address</p>		
11:00	<p>11:15 - Meet the Keynote</p> <p>11:45 - Address: The global evolution and revolution of the digital MVNO and the expanded opportunity</p>		<p>11:15 - Speaker Interview: How MVNOs can position themselves to capitalise on the 5G private networking opportunity</p> <p>11:40 - Panel Discussion: What is the future of the German MVNO Market</p>	<p>11:15 - Address: eSIM for Consumers - 5 things you need to know</p> <p>11:35 - Expert Roundtable: The impact of eSIM on the telco consumer once mainstream</p>
12:00	<p>12:05 - Why now is the right time to digitally transform your MVNO: A Chinese MVNO perspective on COVID-19, 5G and digital transformation</p> <p>12:20 - Networking and Exhibition Break</p>		<p>12:20 - Networking and Exhibition Break</p>	<p>12:20 - Networking and Exhibition Break</p>
13:00	<p>13:20 - Question Time: Emerging and alternative business models to drive new revenues</p>	<p>13:50 - Panel Discussion: Driving new revenues with the MVNO digital banking business</p>	<p>13:20 - Panel Discussion: Creating a mutually beneficial operator and MVNO partnership to achieve mutual and individual business objectives</p>	<p>13:20 - Panel Discussion: How can MVNOs get 'Tsunami ready' for eSIM?</p>
14:00		<p>14:20 - Lightning Pitches: eSIM and IoT Connectivity</p>		
15:00		<p>15:05 - Networking, Exhibition and Lounge Break</p>		
16:00		<p>16:05 - Dragons Den - The Qualifiers</p> <p>16:50 - Global MVNO Awards</p>		
17:00		<p>17:05 - Themed Networking Drinks: 5G and Wholesale, IoT Connectivity, eSIM, Digital</p>		

SCHEDULE

DAY 2 - 16/09/2020

MVNOs World Congress

15-17 September 2020
Virtual Event

TIME	DIGITAL	PLENARY	WHOLESALE AND 5G	ESIM
18:00		18:05 - End of Day Two		

SESSIONS

DAY 3 - 17/09/2020

MVNOs World Congress

15-17 September 2020
Virtual Event

Opening Welcome from MVNOs World Congress

10:30 - 10:35
Plenary

Panel Discussion: 5G - Friend or Foe for the MVNO?

10:35 - 11:05
Plenary

Does 5G mean MVNOs lose some of their market to operators with superior technology, or does this mean they can penetrate new segments of the population by undercutting big operators on price? Tune in to find out what our panel think!

Participants

Moderator: Renato Andrade - Independent MVNO consultant, Acqua Telecom

Simone Keglovics - Senior Head of Wholesale & Regulatory, Drei Austria

Daniel Neal - CEO, Kajeet

Ivan Landen - CEO, Blue Wireless

Panel Discussion: How can MVNOs position themselves as strong alternatives to established players?

11:05 - 11:35
Plenary

What value-added services make a difference? Is it all about price? How can technology make a difference? Join the discussion to find out what these 4 leading MVNOs think about the competitiveness of today's virtual operators.

Participants

Michael Hunt - Director, MTC

Rajesh Dongre - Managing Director, Lebara UK

Benjamin Grimm - Director Carrier Relations / Offer- & Channel-Management, mobilcom-debitel GmbH / freenet Group

Innocenzo Maria Genna - Vice President, MVNO Europe and Coop Voce

Justen Burdette - CEO, Mobi

Address: No fixed address – the role the MVNO can play in overcoming digital and social exclusion

11:35 - 12:05
Wholesale and 5G

From Australia, find out how this small MVNO is making a massive difference to their target segment - the homeless, whilst developing a profitable and successful business. The true meaning of social enterprise.

Participants

Moderator: James Gray - Managing Director, Graystone Strategy

Adrian Panozzo - Co-Founder and Director, Better Life Mobile

Ask the Analyst: Key trends, drivers and challenges to eSIM adoption across the consumer market

11:35 - 12:05
eSIM

Meet our analyst expert to find out what the market is saying about eSIM adoption, challenges to the technology going mainstream and how, couple with 5G, there could be a big disruption to the handset market on the cards.

Participants

Daniel Gleeson - Principal Analyst, Omdia

Panel Discussion: Industrial 5G Test and Trials - Leveraging 5G Networks for Manufacturing

11:35 - 12:05
IoT Connectivity

To what extent is 5G a game-changer for the factory of the future? Check out the findings from UK trials on the potential of 5G in the industrial IoT environment and see what it means for your MVNO business.

Participants

Moderator: Ian Smith - Programme Director - 5G Testbeds and Trials, Department for Digital, Culture, Media & Sport

Greig Paul - Lead Mobile Networks & Security Engineer, University of Strathclyde

Toon Norp - Former Chairman 3GPP SA1 – Services, TNO

Kieran Arnold - Director of Ubiquitous Connectivity & General Manager of 5G Westcott SoC, Digital Catapult

Dave Happy - Managing Director, Telint Ltd

Speaker Interview: MVNOs as a social enterprise – how to balance profit and company DNA

12:05 - 12:35
Wholesale and 5G

Going green is a big theme at the moment, but practically, what is possible and how can you balance this to maintain profitability? MVNO Good is doing just that, so hear from them on the ins and outs of a social enterprise.

Participants

Moderator: Gary Bhomer - Principal Consultant, Tel-Consult Pty Ltd

Claudia Winkler - Founder, Good Mobile

Speaker Interview: How eSIM is disrupting the telecoms industry

12:05 - 12:35
eSIM

In this interview eSIM expert Sergio Cozzolino addresses the benefits, challenges and risks with eSIM from the operator viewpoint.

Participants

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Sergio Cozzolino - Innovation Dept Manager, TIM

Ask the Analyst: Industrial IoT Private networks and cellular connectivity – the mix of options to meet the requirements of the future factory

12:05 - 12:35
IoT Connectivity

What does the factory of the future look like and to what extent will the connectivity requirements be a mix of operators and MVNOs to private networks and cellular? Join this session to get the latest expert opinion.

Participants

Syed Mohsin Ali - Senior Analyst, Manufacturing Technology, Omdia

Networking and Exhibition Break

12:35 - 13:35
Wholesale and 5G

Networking and Exhibition Break

12:35 - 13:35
eSIM

SESSIONS

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Networking and Exhibition Break

12:35 - 13:35
IoT Connectivity

Speaker Interview: Roam free connectivity and digital banking for the global traveller – How to use airtime as currency

13:35 - 14:05
Wholesale and 5G

Eliminate roaming and use your phone as your wallet, wherever you are in the world. This is exactly what NextGen360 are doing - find out more about their proposition here.

Participants

Moderator: Gary Bhomer - Principal Consultant, Tel-Consult Pty Ltd

Jignesh Dave (CA & CFP) - Founder & CEO, Next360 - Cellular | Money | Insure

Question Time: MVNOs going digital – Overcoming key challenges to improve user experience

13:35 - 14:05
eSIM

Join dotmobile to find out about the digital transformation of the telco - whether this is analytics, cloud or building a business for the digital generation, join this session to listen in to the discussion and ask your questions.

Participants

Moderator: Danny Sritharan - Principal Consultant, Titan Global Consulting

Algis Akstinas - CEO and Founder, dotmobile

Address: Private 5G - Must-Have for Industry! But why?

13:35 - 14:05
IoT Connectivity

Participants

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Sander Rotmensen - Head of Product Management, Industrial Wireless, Siemens

Expert Roundtable: The MVNO market in Latin America – opportunities, challenges, trends and insights

14:05 - 14:35
Wholesale and 5G

LatAm is an emerging market area, but where do the opportunities lie and which markets are maturing faster than others? Join this roundtable to find out more.

Participants

Ernesto Piedras - CEO, The Competitive Intelligence Unit

Address: VMNO – The conceptual virtual telecom operator in a 5G era

14:05 - 14:35
eSIM

The VMNO is still largely untested. This talk will dive into the details and assess the potential of this emerging and disruptive business model.

Participants

Moderator: Ian Ginn - Founder/Director, IFG Consulting

Futoshi Sasaki - Deputy Manager of Technology Planning Office, Internet Initiative Japan Inc.

Speaker Interview: 5G in factories of the future: Opportunities and Challenges

14:05 - 14:35
IoT Connectivity

Tune in to hear what leading industrial IoT company Bosch have to say around the factory of the future.

Participants

Moderator: Syed Mohsin Ali - Senior Analyst, Manufacturing Technology, Omdia

Ahmad Rostami - 5G Expert for Industry 4.0, Bosch

Dragons Den - The Final

14:35 - 15:05
Plenary

The Final! See the two finalists go head to head, face questions from the judges and take your chance to quiz them before the winner is crowned.

Participants

James Gray - Managing Director, Graystone Strategy

Thandi Demanet - Director, Tessellate Advisory

Will Townsend - Senior Analyst, Networking Infrastructure & Carrier Services, Moor Insights & Strategy

Lightning Pitches: Digital

15:05 - 15:50
Plenary

Tune in to listen to the Lightning Pitches from industry, and then quiz them on their latest product line.

Networking and Exhibition Break

15:50 - 16:20
Plenary

End of MVNOs World Congress

16:20 - 16:25
Plenary

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11:00	<p>11:35 - Panel Discussion: Industrial 5G Test and Trials - Leveraging 5G Networks for Manufacturing</p>	<p>11:05 - Panel Discussion: How can MVNOs position themselves as strong alternatives to established players?</p>	<p>11:35 - Address: No fixed address – the role the MVNO can play in overcoming digital and social exclusion</p>	<p>11:35 - Ask the Analyst: Key trends, drivers and challenges to eSIM adoption across the consumer market</p>
12:00	<p>12:05 - Ask the Analyst: Industrial IoT Private networks and cellular connectivity – the mix of options to meet the requirements of the future factory</p> <p>12:35 - Networking and Exhibition Break</p>		<p>12:05 - Speaker Interview: MVNOs as a social enterprise – how to balance profit and company DNA</p> <p>12:35 - Networking and Exhibition Break</p>	<p>12:05 - Speaker Interview: How eSIM is disrupting the telecoms industry</p> <p>12:35 - Networking and Exhibition Break</p>
13:00	<p>13:35 - Address: Private 5G - Must-Have for Industry! But why?</p>		<p>13:35 - Speaker Interview: Roam free connectivity and digital banking for the global traveller – How to use airtime as currency</p>	<p>13:35 - Question Time: MVNOs going digital – Overcoming key challenges to improve user experience</p>
14:00	<p>14:05 - Speaker Interview: 5G in factories of the future: Opportunities and Challenges</p>	<p>14:35 - Dragons Den - The Final</p>	<p>14:05 - Expert Roundtable: The MVNO market in Latin America – opportunities, challenges, trends and insights</p>	<p>14:05 - Address: VMNO – The conceptual virtual telecom operator in a 5G era</p>
15:00		<p>15:05 - Lightning Pitches: Digital</p> <p>15:50 - Networking and Exhibition Break</p>		
16:00		<p>16:20 - End of MVNOs World Congress</p>		