
Chair's Welcome

09:50 - 10:00
Main agenda

Examining Evolution in the Satellite Industry: What does this mean for the end-user?

10:00 - 10:40
Main agenda

Outlining key innovations in the satellite industry

- What new functionality will come about as a result of these innovations?

- Higher capacity and lower prices – what's possible?

- Upgrading current systems: How technology upgrades increase service offering and reduce costs

- Which industries are predicted to benefit the most from these innovations?

Participants

Reza Rasoulia, Vice President, Comtech EF Data

Oosman Abdul Kader, Etisalat

Renato Goodfellow, BT Global Services

Wilgon Berthold Tsibo, Azur Telecom

Adonis Violaris, Marketing Director

Spotlight Sessions: Shining a spotlight on how satellite connectivity is evolving in different industries. Short, sharp ten minute presentations

10:40 - 11:30
Main agenda

Shining a spotlight on how satellite connectivity is evolving in different industries. Short, sharp ten minute presentations

Spotlight On: Maritime

10:40 - 10:50
Main agenda

- Improving connectivity for crew: How will this impact your business?

- Lower capacity costs: what new services will this enable?

- The use of social media aboard ships

- Cyber Security- Maritime 2020: The unmanned ship and other innovations

Participants

Adonis Violaris, Marketing Director, Marketing Director

Spotlight On: Cruise

10:50 - 11:00
Main agenda

- Why is delivering connectivity so important for the cruise industry?

- What is a "smartship"?

- How improving connectivity drives revenues

- Technology required for the "connected cruise"

Participants

Reza Rasoulia, Vice President, Comtech EF Data

Spotlight On: Aeronautical

11:10 - 11:20
Main agenda

- New business models for aero mobility

- Significant growth predictions for aero: What's driving this growth?

- Designing the "smart aircraft" – new applications enabled

- What services can we deliver to consumers in the air?

Spotlight On: Oil and Gas

11:20 - 11:30
Main agenda

- How have the falling oil prices affected investment in communications?

- Satellite innovations to improve cost efficiencies

- Connecting remote sites via satellite communications

- Designing a complete network: What services do the oil and gas industry require?

Spotlight On: Telco

11:30 - 12:30
Main agenda

- Using satellite communication to connect the unconnected

- Optimising satellite backhaul

- Integrating satellite and mobile services

- Using satellite in the 5G era

Participants

Wilgon Berthold Tsibo, Azur Telecom

Industry Breakout Discussions

12:00 - 13:00
Main agenda

The group splits into groups to discuss in-depth the challenges associated with satellite communications in the different industry segments:

Maritime - Adonis Violaris

Cruise - Reza Rasoulia

Military

Aeronautical

Oil and Gas

Participants

Adonis Violaris, Marketing Director, Marketing Director

Reza Rasoulia, Vice President, Comtech EF Data

Lunch

13:00 - 14:30
Main agenda

Participants

Taskforce Objective: Design the Satellite Applications of the Future

14:30 - 15:30
Main agenda

Your opportunity for blue-sky thinking. Think James Bond. Think Star Wars. How will satellite connectivity enable the applications of the future? And what will these applications be?

Participants

Martin Coleman, Satellite Interference Reduction Group (IRG)

Taskforce Objective: Decide - How important is satellite for enterprise in the 5G World?

14:30 - 15:30
Main agenda

Predict how enterprise will use satellite communications in the 5G ecosystem. What are the key applications satellite will enable for 5G? When is satellite communications the best option? Will satellite communications ever be the only option?

Participants

SESSIONS

PRE-CONFERENCE SUMMIT: SATELLITE SATELLITE IN INDUSTRY - 13/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

Taskforce Objective: Decide – How will the falling price point of satellite capacity affect enterprise?

14:30 - 15:30
Main agenda

Will the falling prices encourage enterprise to buy more satellite capacity? What new applications might be enabled as a result of this price fall?

Participants

David Hartshorn, GVF

Taskforce Feedback

15:30 - 16:00
Main agenda

Participants

SCHEDULE

PRE-CONFERENCE SUMMIT: SATELLITE SATELLITE IN INDUSTRY - 13/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

TIME	MAIN AGENDA
09:00	09:50 - Chair's Welcome
10:00	10:00 - Examining Evolution in the Satellite Industry: What does this mean for the end-user? 10:40 - Spotlight Sessions: Shining a spotlight on how satellite connectivity is evolving in different industries. Short, sharp ten minute presentations 10:40 - Spotlight On: Maritime 10:50 - Spotlight On: Cruise
11:00	11:10 - Spotlight On: Aeronautical 11:20 - Spotlight On: Oil and Gas 11:30 - Spotlight On: Telco
12:00	12:00 - Industry Breakout Discussions
13:00	13:00 - Lunch
14:00	14:30 - Taskforce Objective: Design the Satellite Applications of the Future 14:30 - Taskforce Objective: Decide - How important is satellite for enterprise in the 5G World? 14:30 - Taskforce Objective: Decide – How will the falling price point of satellite capacity affect enterprise?
15:00	15:30 - Taskforce Feedback

Chair's Opening Remarks

08:50 - 09:00
Main agenda

Participants

Susan Bull, Senior Consultant, COMSYS

Capitalizing on Industry Changes: Challenges and Opportunities for the Satellite Industry

09:00 - 09:20
Main agenda

- After a long period of stability the industry is changing: Identifying key forces driving change

- Impact of HTS and other emerging technologies on the pace of change within the industry

- How operators and services providers alike must adapt to capitalise on industry innovations

Participants

Susan Bull, Senior Consultant, COMSYS

The Rate Of Change Is Accelerating

09:20 - 09:40
Main agenda

- The VSAT industry is seeing new business models, new satellites with new capabilities and new technologies for the ground systems

- What does all of this change mean for the VSAT industry?

- Can business as usual be sustained or will there be new services and new players that will drive the industry forward?

Participants

Ramesh Ramaswamy, Senior Vice President, International, Hughes, Hughes

Panel Discussion: Driving Growth in the Satellite Industry

09:40 - 10:10
Main agenda

- What are the key growth opportunities for the satellite industry? - Opportunities within the video, mobility, government, defence, security and aeronautical sectors

- Opportunities for consumer broadband and connecting the unconnected

- Satellite operators: Industry specific customization as a way of differentiating service from the competition

Participants

David Hartshorn, Moderator - Secretary General, GVF, GVF

Jean Philippe Gillet, Intelsat

Simon Gatty Saunt, SES

Najat Abdulrahman, Yahsat

Simon Gray, Eutelsat

Evolution of the HTS Consumer Business Model: Value Chain or Anchor Chain?

10:10 - 10:30
Main agenda

- Migration of Value Chain

- Cost Drivers

- What happens next?

Participants

Mark Lambert, VP Sales & Marketing, Managing Director EMEA Region, Advantech Wireless, Advantech Wireless

Morning Refreshments Break and Speed Networking

10:30 - 10:50
Main agenda

The Future of VSAT vs Other Technologies in Africa

11:35 - 11:55
Main agenda

Participants

Christopher Keeping, Director, Africa, Yahsat, Yahsat

Spotlight on HTS: Realizing the Full Potential of HTS

11:55 - 12:00
Main agenda

Leveraging capacity, ensuring flexibility and optimizing the ground segment

Participants

Stuart Daughtridge, Vice President
Advanced Technology, Kratos Defense and Security Solutions, Kratos Defense and Security Solutions

Panel Discussion: New Business Models for HTS: How must service providers adapt with the launch of HTS?

12:00 - 12:40
Main agenda

- How will HTS impact on the end-user market?

- How will the launch of HTS impact the service provider business?

- Will the launch of HTS disrupt current the value chain?

- How can service providers innovate their service offering to overcome the threat of HTS value chain disruption?

- Which applications will run over HTS and which verticals will benefit most from the new technology?

Participants

Robert Bell, Moderator - Executive Director, SSPI and WTA, SSPI

Emil Regard, Managing Director, BlueTide Communications Corporation, BlueTide Communications Corporation

Dave Rehbehn, Vice President, International, Hughes, Hughes

Richard A. Hadsall, Chief Innovation Officer, EMC Connected, EMC Connected

Rick Hodgkinson, Galaxy Broadband

Stuart Daughtridge, Kratos Defense and Security Solutions

Creating an Efficient, Flexible and Secure Satellite Network

12:40 - 13:00
Main agenda

- Efficient: Analysing the most efficient way to transfer data for different customers
- Utilising bandwidth efficiently by selecting the most appropriate network for that moment
- Flexibility: Network switching between satellite connectivity and wireless and fixed services
- Security: Securing the network during network switching
- Examining the importance of securing the network

Participants

Rolf Berge, CTO, Harris Caprock, Harris Caprock

Themed Networking Lunch

13:00 - 14:30
Main agenda

- Future applications of satellites
- Utilising spare capacity
- Improvements in satellite design
- Satellite pricing
- Analysing the impact of HTS launches

Vote: For tomorrow's networking topics

Participants

Rick Hodgkinson, Galaxy Broadband
Alvaro Sanchez, INTEGRASYS
Randall Barney, World Teleport Association

New Markets, Applications and Solutions- Enabled by HTS

14:30 - 14:50
Main agenda

- How will the additional capacity provided by HTS be used? What applications are possible?
- Examining the potential for satellite connectivity for Maritime, Aero, Cars, Enterprise, e-health, e-education, e-banking and government applications
- What solutions to meet customer needs? - Partnerships with service providers
- How will satellite connectivity be used in these industries? Hybrid network?

Participants

Simon Gatty Saunt, SES

The New Reality: Profitability of service provisioning is only as high as its weakest link

14:50 - 15:10
Main agenda

- What is the New Reality? Dynamically changing customer behaviour and new and innovative satellite designs are causing a new reality for the satellite industry.
- This new reality has a clear impact on the price per megahertz and price per megabit and the economic validity of new applications. This is redefining a new generation of services and platforms.
- How are these fundamental changes impacting the satellite industry?
- How does the satellite industry stay relevant in this new reality?
- What new services, technologies, ground segment represent the way forward in this new reality?
- What are the opportunities in the mobility, backhaul and multi service markets?

Participants

Serge Van Herck, CEO, Newtec, Newtec

Innovation Accelerator: Game-Changing Tech

15:10 - 15:25
Main agenda

Discover the technology set to revolutionize the industry in this Shark-Tank style pitch-off

Pitch One: **Swissto12 - Emile de Rijk, CEO and co-founder**

Pitch Two:

Pitch Three:

Participants

Emile de Rijk, SWISSto12

Afternoon Refreshments Break

15:25 - 16:10
Main agenda

Participants

Panel Discussion: Antenna Innovations that will Enable New Services

16:10 - 16:40
Main agenda

- Flat panel antennas; what's the benefit, how can they be used and what is the cost?
- Antenna innovations to enable connected transport; cars, trains and yachts
- Innovations in the wider ground segment
- Other vertical markets that need antenna innovation in order to benefit from satellite communications

Participants

Nigel Gibson, Moderator - Director, Gibson Professional Search, Gibson Professional Search

Alvaro Sanchez, Director of Sales Marketing, INTEGRASYS, INTEGRASYS

Robert N. Blair, Vice President, Business Development, Satraq, Satraq

Mark Steel, Senior Director User Terminal Development, Inmarsat, Inmarsat

Intelsat Transforms Global Satellite Data Communications

16:40 - 17:00
Main agenda

- Global markets for satellite communications are rapidly shifting toward requirements for high speed data-networking that connect your customers everywhere.
- The onset of this development has triggered us to adapt to this demand and to provide our customers and ourselves with new opportunities to grow and thrive.
- The old world is that satellite was too complex, too costly and couldn't provide the required throughput, which in turn prevented the development and adoption of new applications.

- Intelsat is changing all that: making it easier, more cost-effective and by introducing a step-change in the delivery of data throughput. Find out during this session how Intelsat connects and transforms our industry in orbit and on the ground, by actively working on the interoperability and partnerships that allow for a continuous growth across all market verticals.

Participants

Mark Rasmussen, Intelsat

SESSIONS

SEP 14 – CONFERENCE DAY ONE - 14/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

Interactive Panel Discussion: Which Tech Innovation will have the Biggest Impact on the Industry?

17:00 - 17:30

Main agenda

The audience will vote on which technology innovation they think will have the biggest impact on the satellite industry over the next few years and our panel will discuss the results.

Tech innovations to discuss:

- Reduction in cost of launchers -**Vote**
- LEO- **Vote**
- Antenna Innovations -**Vote**
- Improvements to ground infrastructure -**Vote**
- Other -**Vote**

Participants

Alan Afrasiab, Talia Limited

Sandeep Kumar, Telstra

Randall Barney, World Teleport Association

Champagne Bar and London Eye Tour

18:00 - 19:00

Main agenda

Network with your fellow attendees in style and explore the best of what your host city has to offer. Join us for an evening of champagne and a 360° tour of London on the London Eye.

Contact Marc.Wallentin@knect365.com for London Eye sponsorship opportunities

SCHEDULE

SEP 14 – CONFERENCE DAY ONE - 14/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

TIME	MAIN AGENDA
08:00	08:50 - Chair's Opening Remarks
09:00	09:00 - Capitalizing on Industry Changes: Challenges and Opportunities for the Satellite Industry 09:20 - The Rate Of Change Is Accelerating 09:40 - Panel Discussion: Driving Growth in the Satellite Industry
10:00	10:10 - Evolution of the HTS Consumer Business Model: Value Chain or Anchor Chain? 10:30 - Morning Refreshments Break and Speed Networking
11:00	11:35 - The Future of VSAT vs Other Technologies in Africa 11:55 - Spotlight on HTS: Realizing the Full Potential of HTS
12:00	12:00 - Panel Discussion: New Business Models for HTS: How must service providers adapt with the launch of HTS? 12:40 - Creating an Efficient, Flexible and Secure Satellite Network
13:00	13:00 - Themed Networking Lunch
14:00	14:30 - New Markets, Applications and Solutions- Enabled by HTS 14:50 - The New Reality: Profitability of service provisioning is only as high as its weakest link
15:00	15:10 - Innovation Accelerator: Game-Changing Tech 15:25 - Afternoon Refreshments Break
16:00	16:10 - Panel Discussion: Antenna Innovations that will Enable New Services 16:40 - Intelsat Transforms Global Satellite Data Communications
17:00	17:00 - Interactive Panel Discussion: Which Tech Innovation will have the Biggest Impact on the Industry?
18:00	18:00 - Champagne Bar and London Eye Tour

Chair's Opening Remarks

08:50 - 09:00
Main agenda

Participants

Christopher Baugh, President at Northern Sky Research, Northern Sky Research

Ofcom Discuss: Designing the Space Spectrum Strategy

09:00 - 09:20
Main agenda

- New applications put a lot of pressure on existing resources: How can we use spectrum most efficiently?
- Designing a Space spectrum strategy to enable growth in satellite applications
- Satellite connectivity for broadband, critical infrastructure, emergency communications, navigation and positioning, TV and more
- Satellite and space science applications for 2020 and beyond

Participants

Justin Moore, Head of Space and Science, Ofcom, Ofcom

Panel Discussion: LEO: Reality or Hype? Can LEO deliver what it promises to?

09:20 - 10:00
Main agenda

- Examining the LEO business model: Can price points be hit?
- Can the complexities of LEO-HTS be overcome? Landing rights? Hand-off?
- Ground equipment for LEO
- Which applications need the ultra-low latency LEO-HTS will provide?
- Debris challenges associated with full LEO constellation launch

LEO Satellite Investors

Participants

Christopher Baugh, Moderator - President at Northern Sky Research, Northern Sky Research
Ronald Van der Breggen, Chief Commercial Officer at LeoSat, LeoSat
Tony Azzarelli, OneWeb

Case Study: Bringing LEO to Life...

10:00 - 10:20
Main agenda

- The status of LEO: Investment? Progress?
- Timelines for LEO; How will the technology develop over the next 12-18 months
- Key challenges that need to be overcome before LEO becomes a reality
- Examining the business case: price points, ROI and services for LEO

Participants

Ronald Van der Breggen, Chief Commercial Officer at LeoSat, LeoSat

Morning Refreshments Break and Speed Networking

10:20 - 11:10
Main agenda

Participants

Panel Discussion: How will Satellite be used in the 5G Environment

11:10 - 11:40
Main agenda

- How must the satellite industry innovate in order to be ready for 5G?
- The mobile and satellite world intersecting to form 5G: Forming a complete network
- How will satellite fit into the ecosystem?
- New drivers to drive satellite capacity: IOT, M2M

Participants

John Landovskis, Vice President, PLM and Business Development VSAT and Modem Products, Advantech Wireless, PLM and Business Development VSAT and Modem Products

Jesus Hector Jimenez, Vice President – Global Engineering, RigNet, RigNet

Mike Thompson, Access Partnership

Renato Goodfellow, BT Global Services

Case Study: OneWeb – Innovation in Space

11:40 - 12:00
Main agenda

- What is the strategic rationale behind OneWeb's LEO development- Examining the OneWeb constellation- developing the constellation, challenges and opportunities- What does the ground segment technology look like for LEO?- When will high speed satellite broadband be available for consumers?

Participants

Tony Azzarelli, OneWeb

The Satellite, Terrestrial and Mobile Fit: How BT Brings Them Together

12:00 - 12:20
Main agenda

Participants

Renato Goodfellow, BT Global Services

Panel Discussion: Spectrum Strategy to Ensure Satellite Growth

12:20 - 13:00
Main agenda

- Spectrum for Satellite: What is the current state of play?- Understanding the politics of spectrum allocation- Optimising spectrum usage to make the most of available spectrum - Overcoming interference challenges=

Participants

Justin Moore, Ofcom

Yvon Henri, International Telecommunication Union

Networking Lunch

13:00 - 14:20
Main agenda

Delivering Consumer Broadband via VSAT

14:20 - 14:40
Main agenda

- Consumer broadband via satellite: current state of play - quality of service vs. price point
- Can HTS lower prices enough to make VSAT competitive enough to compete? Speed? Price?
- Will satellite broadband only serve rural areas?
- Can the satellite industry ever deliver latency low enough to compete with wireline or wireless? In rural areas?
- Ka-band for consumers

Senior Representative, Marlink

Participants

Nigel Green , Business Development Manager, Marlink, Marlink

Panel Intro: The Role of Satellites in the Hospitality Sector

14:40 - 14:50
Main agenda

- What are the opportunities for satellite in the hospitality sector

Participants

Paul Ziegler, Chief Executive Officer at Onlime Group, Onlime

Panel Discussion: Delivering a Personalised High Quality of Service to End-Users

14:50 - 15:20
Main agenda

- Key Satellite Markets Examined: Maritime, Aero, Oil and Gas, Energy, Hospitality, etc
- Satellites integrating into new markets to provide additional revenue opportunities
- Tailoring capacity to deliver a better service to end-users
- As the industry changes, are service providers effectively showing long-term value and sustainability?

Senior Representative, Marlink

Participants

Paul Ziegler, Chief Executive Officer at Onlime Group, Onlime

Guido Neumann, General Manager and Co-Founder, CETel GmbH, CETel GmbH

Reza Rasoulian, Vice President, Global Connectivity & Shipboard Technology Operations, Carnival Corporation, Comtech EF Data

António Felizardo , CEO, Hungaro DigiTel, Hungaro DigiTel

Virgil Labrador, Editor-in-Chief, Satellite Markets and Research, Satellite Markets and Research

Nigel Green , Marlink

Matthew Galston, Intellian Technologies

Revolutionizing Maritime Mobility

15:20 - 15:40
Main agenda

- How are innovations in satellite technology impacting the maritime business?
- Delivering a managed service network to Maritime
- How are improvements in connectivity improving the lives of ship workers?

Senior Representative, SES

Participants

Stephen Conley, SES

Afternoon Refreshments Break

15:40 - 16:10
Main agenda

Addressing Maritime Cybersecurity

16:10 - 16:30
Main agenda

- Defining the risks of maritime cybersecurity
- Customer challenges with adoption
- Identifying security gaps within the network
- How to create a culture of cybersecurity
- Keys to a solid cybersecurity solution

Participants

Emil Regard, Managing Director, BlueTide Communications Corporation, BlueTide Communications Corporation

Panel Discussion: Mobility: Still the Biggest Growth Sector?

16:30 - 17:00
Main agenda

- Analysing current mobility trends: Aero, Cruise and Maritime
- Growth opportunities for mobility: new business models
- Delivering improved mobility services at a lower cost
- Innovations in infrastructure to improve mobility services

Participants

Garr Stephenson Jr, VP, COTM Services, UltiSat, UltiSat

Ricardo Tavares , Chief Executive Officer, Techpolis

Mike Douglass, Global Eagle Entertainment

John Stoltz, Network Innovations

Tracey Haslam, Harris CapRock Communications

Battle of the Bands: The pros/cons of Ka vs Ku bands

17:00 - 17:20
Main agenda

Participants

John Stoltz, Network Innovations

SESSIONS

SEP 15 – CONFERENCE DAY TWO - 15/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

VSAT Stellar Awards

18:00 - 20:00
Main agenda

Join us for a glamorous evening of entertainment and celebration at the VSAT Industry awards. Recognise the key individuals and companies leading the satellite industry into the future.

Awards categories

- Service Provider of the Year
- Best Ground Segment Technology
- Up in the Air Awards for Inflight Connectivity Innovation
- The Seven Seas Award for Maritime Mobility Innovation
- The Changing Lives Award

SCHEDULE

SEP 15 – CONFERENCE DAY TWO - 15/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

TIME	MAIN AGENDA
08:00	08:50 - Chair's Opening Remarks
09:00	09:00 - Ofcom Discuss: Designing the Space Spectrum Strategy 09:20 - Panel Discussion: LEO: Reality or Hype? Can LEO deliver what it promises to?
10:00	10:00 - Case Study: Bringing LEO to Life... 10:20 - Morning Refreshments Break and Speed Networking
11:00	11:10 - Panel Discussion: How will Satellite be used in the 5G Environment 11:40 - CaseStudy: OneWeb – Innovation in Space
12:00	12:00 - The Satellite, Terrestrial and Mobile Fit: How BT Brings Them Together 12:20 - Panel Discussion: Spectrum Strategy to Ensure Satellite Growth
13:00	13:00 - Networking Lunch
14:00	14:20 - Delivering Consumer Broadband via VSAT 14:40 - Panel Intro: The Role of Satellites in the Hospitality Sector 14:50 - Panel Discussion: Delivering a Personalised High Quality of Service to End-Users
15:00	15:20 - Revolutionizing Maritime Mobility 15:40 - Afternoon Refreshments Break
16:00	16:10 - Addressing Maritime Cybersecurity 16:30 - Panel Discussion: Mobility: Still the Biggest Growth Sector?
17:00	17:00 - Battle of the Bands: The pros/cons of Ka vs Ku bands
18:00	18:00 - VSAT Stellar Awards

Chair's Opening Remarks

08:50 - 09:00
Main agenda

Facebook's Internet.org: Using satellite to help connect the globe

09:00 - 09:20
Main agenda

- The mission of Facebook's Internet.org

- The role of satellite in the Internet.org strategy

- How Internet.org aims to connect the unconnected

Max Kamenetsky, Director, Connectivity Deployments - Internet.org, Facebook

Participants

Max Kamenetsky, Internet.org, Facebook

Panel Discussion: Connecting the Unconnected: The role of satellite connectivity in remote areas

09:20 - 10:00
Main agenda

- Analysing National Satellite Programmes

- What are the long-term aims of national programmes?

- Government satellite applications for health, education and military

- Digital inclusion projects and the role of government funded ground infrastructure

- Examining Facebook's and other Silicon Valley innovators' work in this area. How can the satellite industry partner with these big players for mutual gain?

Participants

Yvon Henri, Chief, Space Services Department, International Telecommunication Union, International Telecommunication Union

António Rocha, Advisor to CEO, Inframat, Inframat

Job Ndege, Managing Director, Protocol Solutions Limited, Protocol Solutions Limited

Max Kamenetsky, Director, Connectivity Deployments - Internet.org, Facebook, Internet.org, Facebook

Elisabeth Tweedie, Moderator, Definitive Direction

Tony Azzarelli, OneWeb

Amit Somani, Yahsat

Case Study: Connecting the Poorest Communities via VSAT: Is it Business or Philanthropy?

10:00 - 10:20
Main agenda

- Examining VSAT operator challenges in developing countries

- What services do consumers desire? What we can sell?

- Initial VSAT cost - how to jump over this barrier?

Participants

Sergey Pekhterev, Director General, AltegroSky, AltegroSky

Overcoming the Challenge of Interference as Satellite Networks Evolve

10:20 - 10:40
Main agenda

- Modelling current and future satellite constellation

- How will the launch of LEO and HTS impact interference?

- Technologies and innovation to overcome interference

Participants

Martin Coleman, Executive Director, Satellite Interference Reduction Group (IRG), Satellite Interference Reduction Group (IRG)

Morning Refreshments Break

10:40 - 11:30
Main agenda

Problem Solving Think Tank

11:30 - 12:30
Main agenda

Five industry experts lead problem solving discussions on the most challenging issues the industry is currently facing. Join the most relevant discussion for you and benefit from brainstorming key industry challenges with like-minded peers.

- Making LEO and reality: Building the business case, price point, technical challenges – how can it be done?
- Overcoming VSAT Interference - **Martin Coleman, Executive Director, Satellite Interference Reduction Group (IRG)**
- Analysing the evolution of the price point: How will lowering the price affect demand and how low is sustainable?
- HTS and the value chain: How will the launch of HTS affect the value chain and what can service providers do to remain competitive?
- Spectrum the Existential Threat: Examining the politics of spectrum allocation, interference challenges and how the satellite industry can maximise available spectrum - **Yvon Henri, Chief, Space Services Department, International Telecommunication Union**
- Diversifying into new markets: New markets that satellite providers can capitalise

Participants

Yvon Henri, International Telecommunication Union

Elisabeth Tweedie, Definitive Direction

Martin Coleman, Satellite Interference Reduction Group (IRG)

Renato Goodfellow, BT Global Services

Feedback from each discussion

12:30 - 12:45
Main agenda

End of VSAT Global 2016

12:45 - 13:00
Main agenda

SCHEDULE

SEP 16 – CONFERENCE DAY THREE - 16/09/2016

VSAT Global

13 – 16 September 2016
8 Northumberland Avenue
London

TIME	MAIN AGENDA
08:00	08:50 - Chair's Opening Remarks
09:00	09:00 - Facebook's Internet.org: Using satellite to help connect the globe 09:20 - Panel Discussion: Connecting the Unconnected: The role of satellite connectivity in remote areas
10:00	10:00 - Case Study: Connecting the Poorest Communities via VSAT: Is it Business or Philanthropy? 10:20 - Overcoming the Challenge of Interference as Satellite Networks Evolve 10:40 - Morning Refreshments Break
11:00	11:30 - Problem Solving Think Tank
12:00	12:30 - Feedback from each discussion 12:45 - End of VSAT Global 2016